



# CONTENTS

	<u>Page</u>
Management Summary	vi
1. Introduction	1
Background	1
Objectives	1
Methodology	2
Report Structure	3
2. Analysis	4
The Data Analysed	4
The Impact to Date	4
Future Expectations	5
3. Modelling the Future	8
Introduction: The INSPEC Decision Model	8
Widget Abstracts: An Illustration	8
- Base case: Constant Real Prices 1978-85	9
- Obtaining Better Information	14
- Revised Strategy: Increased Online Royalties	16
- User Charges 1978-85	22
4. Conclusion	23
User Charges	23
The INSPEC Decision Model	24
Empirical Findings	25
Recommendations	26

## Appendices

A. Phase I Report: Statement of Methodology	28
B. Previous Published Research	30
C. Annotated Bibliography	33
D. Survey of ICSU AB Member Services: Recent Revenue Patterns	46
E. Survey of Expert Opinion	60
F. The INSPEC Decision Model	73
G. Some Comments on Longer-Term Research	75